

HEIDI D. SAMPSON

1904 5TH AVENUE ♦ DODGE CITY, KS 67843
(620) 462-6243 (H) ♦ (620)792-2461 (CELL)

FACILITIES MANAGER ♦ PROJECT MANAGER

PROFESSIONAL PROFILE

DEDICATED MANAGER, with a commitment to excellence and an outstanding track record of success in management of every phase of large hospital construction projects from start to finish. Excellent interpersonal communication skills, with the ability to coordinate and liaison with owners, architects, engineers, building managers, zoning officials, state and local building inspectors, union representatives, as well as contractors and subcontractors. Enthusiastic leader, with strong time management skills as well as the ability to develop staff loyalty. Highly analytical, budget-conscious individual who is able to meet project deadlines and maintain high levels of quality control through pre-construction meetings, inspections, and testing.

AREAS OF EXPERTISE

- ♦ Project Management
- ♦ Detailed Scheduling
- ♦ Financial Management
- ♦ Change Management
- ♦ Contractor Selection
- ♦ Bid Package Design
- ♦ Risk Management
- ♦ Contract Negotiations & Development
- ♦ Estimating & Budgeting
- ♦ Schematic Design Review
- ♦ Productivity Improvement
- ♦ Staff Training & Development
- ♦ OSHA Standards & Compliance
- ♦ Constructability Review

SCOPE OF PROJECTS

- ♦ Davidson Controls Technology Center, Cincinnati, OH \$15 Million
- ♦ Mercy Hospital – Ambulatory Care Facility, Englewood, KS \$20 Million
- ♦ St. Mary’s Hospital, St. Paul, MN \$50 Million
- ♦ Mercy Hospital Cancer Center Expansion / Remodel \$2 Million
- ♦ Grace Hospital, Evanston, IN \$80 Million

PROFESSIONAL EXPERIENCE

R.D. GILBERTSON, Dodge City, KS 1996 – Present

ASSISTANT PROJECT MANAGER (1999 – Present)

FIELD ENGINEER (1996 – 1999)

AS ASSISTANT PROJECT MANAGER, estimate and manage costs for hospital construction projects, ranging from \$2 to \$80 million. Collaborate with estimating team to develop budget perimeters and allocate funds to appropriate areas. Review architectural plans and specifications for constructability and pricing for entire project including the physical plant. Obtain applicable permits from localities. Serve as the liaison between architect and owner, interfacing to problem-solve and conceptualize solutions.

PROFESSIONAL EXPERIENCE CONTINUED

R.D. GILBERTSON, Dodge City, KS
ASSISTANT PROJECT MANAGER (1999 – Present)
FIELD ENGINEER (1996 – 1999)

1996 – Present

HIGHLIGHTS OF EXPERIENCE

- ◆ Lead team of up to six Field Engineers, including supervision, mentoring, task assignments, and work evaluations.
- ◆ Collaborate with hospital staff to meet JCAHO Environment of Care standards as well as coordinate with JCAHO inspectors to assure compliance of construction projects.
- ◆ Conduct risk and profitability analysis, including evaluating and supervising contractors and subcontractors from a wide range of trades, including demolition, electrical, HVAC, sheetrock, flooring, carpentry, plumbing, framing, roofing, painting, and masonry.
- ◆ Analyze and evaluate invoices prior to approving for owner's payment.
- ◆ Implement construction safety policies and procedures.
- ◆ Facilitate change order negotiation and processing while assuring that owner's approval was secured prior to initiating change orders.
- ◆ Supervise management and construction scheduling of entire project; to date all projects have come in on deadline and within budget.
- ◆ Conduct monthly project financial projections for each project.
- ◆ Prepare monthly project analysis for communication with owner.

EDUCATION

UNIVERSITY OF WISCONSIN – MADISON, Madison, WI
BACHELOR OF SCIENCE – CIVIL ENGINEERING, 1997
EMPHASIS: CONSTRUCTION MANAGEMENT

- ◆ MEMBER, AMERICAN SOCIETY OF CIVIL ENGINEERS
- ◆ MEMBER, CHI EPSILON HONOR SOCIETY